



**SLIATE**

**SRI LANKA INSTITUTE OF ADVANCED TECHNOLOGICAL EDUCATION**

(Established in the Ministry of Higher Education, vide in Act No. 29 of 1995)

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**Higher National Diploma in Management  
Second Year, Second Semester Examination – 2016**

**MAN 4104 – Leadership**

Instructions for Candidates:  
**Answer only five questions**

No. of questions: 06  
No. of pages : 02  
Time Allocation : 03 Hours

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**01.**

- i. Define “leadership” and identify the differences between leaders and managers. (05 Marks)
  - ii. Identify the major satisfactions and frustrations associated with the leadership role. (05 Marks)
  - iii. Discuss how leadership is important to face the challenges in modern business context. Provide examples as necessary. (10 Marks)
- [Total 20 Marks]**

**02.**

- i. Identify personality traits that contribute to leadership effectiveness. (05 marks)
- ii. What is the relationship between Leadership and Heredity, as per the empirical findings? (05Marks)
- iii. Explain how 360-degree feedback is used to improve leadership effectiveness. Give examples as necessary. (10 marks)

**[Total 20 Marks]**

- 03.
- i. Distinguish Transformational Leaders from Transactional Leaders (05 Marks)
  - ii. What is “Charismatic Leadership”? (05 Marks)
  - iii. Describe Managerial Grid developed by Robert Blake and Jane Mouton. Provide examples in business context for major leadership styles derived in managerial grid. (10 Marks)
- [Total 20 Marks]**

- 04.
- i. Distinguish Leadership Functions from Leadership Styles. (05 Marks)
  - ii. Compare Task-orientation style with People-orientation style. Provide examples as necessary. (05 Marks)
  - iii. Discuss the major power sources that empower leadership. Provide examples as necessary. (10 Marks)
- [Total 20 Marks]**

- 05.
- i. What do you mean by “Leadership Theories”? (05 Marks)
  - ii. Distinguish Traits Theories of Leadership from Behavioral Theories of Leadership. (05 Marks)
  - iii. Explain Contingency Approach to Leadership. Provide examples in business context. (10 Marks)
- [Total 20 Marks]**

**06. Write short notes on the followings;**

- i. Leadership Ethics and Social Responsibility
- ii. Power, Politics, and Leadership
- iii. Creativity, Innovation, and Leadership
- iv. Communication and Conflict Resolution Skills

(05 Marks for each)  
**[Total 20 Marks]**