



SLIATE

SRI LANKA INSTITUTE OF ADVANCED TECHNOLOGICAL EDUCATION

(Established in the Ministry of Higher Education, vide in Act No. 29 of 1995)

Higher National Diploma in Technology (Agriculture)

Second Year, Second Semester Examination - 2016

CC 2203- Personality and Career Development

Instructions for Candidates:

The question paper contains part I and Part II

Answer all the questions in Part I.

Answer only two (02) questions in Part II.

No of questions : 05

No of pages : 03

Time: **One and half (1 & 1/2) hours**

PART – I

01.

(i) What are the ways that people can improve their self-confidence?

1.
2.
3.
4.
5.
6.

(06 marks)

(ii) Write the career path to achieve the post of **Director General** of Department of Agriculture by a diploma holder.

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(06 marks)

(iii) Identify four (04) features of an effective team occupied.

1.
2.
3.
4.

(04 marks)

(iv) State four(04) traps that a new leader get caught?

1.
2.
3.
4.

(04 marks)

[Total 20 marks]

02.

(i) Outline some tactics that can be used during negotiations.

1.
2.
3.
4.
5.

(05 marks)

(ii) Identify five (05) characters of a healthy mind.

1.
2.
3.
4.
5.

(05 marks)

(iii) Write five (05) ways of expressing assertiveness by verbal and non-verbal communication.

1.
2.
3.
4.
5.

(05 marks)

(iv) List out five (05) time robbers in the day today life.

1.
2.
3.
4.
5.

(05 marks)

[Total 20 marks]

PART – II

Answer two (02) questions only.

03.

- (i) Perform a SWOT analysis to assess yourself with four (04) examples for each component of SWOT. (16 marks)
- (ii) State the importance of personal development plan to you. (14 marks)

[Total 30 marks]

04.

- (i) Explain how you would achieve success through correct motivation. (09 marks)
- (ii) Describe seven (07) steps of decision insurance in making a decision. (21 marks)

[Total 30 marks]

05.

- (i) What are the barriers for people to think in a creative manner? (12 marks)
- (ii) Assume that you are selected as the leader of cricket team in your institute. Identify the characteristics that others expect from you.

(18 marks)

[Total 30 marks]